

GO Virginia Economic Resilience and Recovery (ERR) Program - List of Projects

Region	Project Name	Subgrantee	Strategy	\$ Award	Committed Match	Project Purpose
1	Perseverance	Virginia's Industrial Advancement Alliance	Cluster Scale-Up	\$100,000	\$52,500	To augment Virginia's Industrial Advancement Alliance's (VIAA) business retention and expansion efforts by providing capital resources for services to companies to address the negative impacts of COVID-19 on Region 1's manufacturing sector. VIAA would provide vital business operations and diagnostic services to assist key sector companies in recovery, transition, and process improvement.
1	Farmer Pipeline: Maintaining the Supply Chain by Growing Farmers	Appalachian Sustainable Development	Cluster Scale-Up	\$99,996	\$51,076	To support small farmers impacted by COVID-19 by introducing a platform to facilitate wholesale logistics at the Appalachian Harvest Food Hub, launch a training platform, introduce farmer efficiency technology to streamline production processes, deploy an online marketplace to serve institutional buyers and direct-to-consumer sales and implement supporting project management software.
1	Retooling Manufacturers for Strategic Industries	GENEDGE	Cluster Scale-Up	\$2,950,000	\$1,475,000	To expand the capabilities of existing suppliers to develop sustainable ongoing revenues in the areas of Personal Protective Equipment (PPE) and other medical equipment and supplies to address critical shortages. The project also seeks to provide more secure domestic supply chains for these products. This will include further development of a Virginia-based supply network and build a planned capacity and response to potential recurrence of the COVID-19 virus.
2	Workforce Training and Regional Capacity for Rapid High-Throughput COVID-19 Testing	Virginia Tech Office of Vice President for Health Sciences and Technology	Workforce Development	\$100,000	\$50,000	To support an initial 90-day start-up phase for two testing sites located in Blacksburg and Roanoke to help large numbers of people receive timely COVID-19 test results. A task force from Virginia Tech has been assembled to work on various aspects of the project. To date, the team has developed and finalized validation for COVID-19 testing and stood up two Fralin laboratory facilities.
2	Pivot and RAMP Up	Blacksburg Roanoke Technology Council	Startup Ecosystem	\$97,200	\$49,000	To help the region sustain the momentum of accelerating growth businesses that generate high-wage jobs, extend the benefits of the existing RAMP program to more companies throughout the region by offering education, mentoring and business assistance programming virtually and by providing continuing services to accelerator graduates.
2	New River Valley Business Continuity Team (Phase 1)	New River Valley Regional Commission	Workforce Development	\$100,000	\$50,000	To support an initial start-up phase for a program to provide local employers 24/7 technical assistance to offer certification of best practices to safely reopen during the COVID-19 pandemic.
2	Virginia Tech Workforce Training, COVID-19 Response	Virginia Tech Office of Vice President for Health Sciences and Technology	Workforce Development	\$500,000	\$250,000	To increase capacity at the two newly-established Fralin laboratories in Blacksburg and Roanoke to allow for COVID-19 testing over a one-year period and develop an internship pipeline for full-time positions.
2	Public Health Readiness (PHRE) Mobile App	Virginia Tech, Institute for Critical Technology and Applied Science	Cluster Scale-Up	\$63,500	\$42,610	To develop a Public Health Readiness (PHRE) mobile application designed to help smaller organizations quickly assess and optimize their readiness to operate with minimal risk to workers, customers, and surrounding communities.

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2	New River Valley Business Continuity Team (Phase 2)	New River Valley Regional Commission	Workforce Development	\$250,000	\$125,000	To provide employers impacted by COVID-19 with 24/7 technical assistance from the Business Continuity Team (BCT) related to public relations and messaging, facility cleaning, and certification of best practices and coordination of on-site testing.
3	Operation Last-Mile: Critical Drone Delivery Testing	Virginia Growth Alliance	Cluster Scale-Up	\$75,000	\$75,218	To help with a short-term pilot project to test the efficacy of unmanned system delivery in a small urban environment in order to: 1) develop the ability for unmanned system delivery of items (medical equipment/supplies) related to COVID-19 pandemic to locations that could be cut off due to quarantine, and 2) to demonstrate that the particular site can be utilized by unmanned systems companies on a more routine basis to help attract companies to the site.
3	Bridge to Recovery	Southern Virginia Regional Alliance and Virginia Growth Alliance	Cluster Scale-Up	\$925,000	\$478,250	To provide immediate and impactful support to businesses through the multiple recovery periods of the COVID-19 pandemic, bridge supply chain needs of companies with service providers and ultimately, jumpstart the region's economic rebound.
4	Demand+Supply=Success: Virtual Connections for Businesses and Jobseekers	Reynolds Community College Educational Foundation	Workforce Development	\$80,600	\$150,000	To get those who are unemployed due to COVID-19 back to work and improve the connection between job seekers and businesses who have open jobs.
4	ForwardRVA	ChamberRVA	Cluster Scale-Up	\$100,000	\$240,000	To support small businesses with reopening and recovery phases of COVID-19 with an emphasis on employee safety and building consumer confidence.
4	Idea Factory	StartupVA	Startup Ecosystem	\$50,000	\$25,000	To create new businesses and jobs through the support of aspiring entrepreneurs, including those who are currently out of work due to COVID-19.
4	Capital Region SBDC Launch	Virginia Community Capital	Cluster Scale-Up	\$30,500	\$102,551	To fill a gap in the Greater Richmond region's entrepreneurial ecosystem and provide key resources to small businesses to help grow and sustain their operations during the COVID-19 crisis.

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4	Engineering Interns + Manufacturers= Success Squared (\$2)	Virginia State University (VSU)	Workforce Development	\$39,200	\$19,600	To support manufacturers as a response to economic downturn due to COVID-19 and create internships to develop engineering and manufacturing talent pipeline.
5	757 Recovery and Resilience Action Framework	Hampton Roads Alliance	Cluster Scale-Up	\$100,000	\$100,000	To form 10 Action Framework Committees to 1) formulate and share information that helps restore fully business operations; 2) identify the future challenges and opportunities for their respective industries; and 3) create a concise plan that will help accelerate the region's long-term rebound.
5	Virginia Virtual Maritime Trades Training (VVMTT)	Virginia Ship Repair Foundation	Workforce Development	\$100,000	\$200,000	To address the strong training demand in the shipbuilding and ship repair industry by investing in virtual training capability at four existing training locations.
5	Marine Trades Program Expansion (MTPE)	Tidewater Community College	Workforce Development	\$99,137	\$49,569	To increase capacity and meet the current demand for TCC's Marine Trades Training program related to the welding and marine coating training so that students can be trained within COVID-19 safety guidelines for safe social distancing.
6	Middle Peninsula Seafood & Agriculture E-Marketplace Development	Middle Peninsula Chesapeake Bay Public Access Authority	Cluster Scale-Up	\$77,000	\$38,500	To create a temporary "market maker" to facilitate electronic commerce between those who want to purchase and sell "local" agriculture and seafood products.
6	Telehealth Needs Assessment	King and Queen County	Cluster Scale-Up	\$50,000	\$25,000	To complete a telehealth assessment on the potential of including a telehealth wing in the proposed King and Queen Telework Business Incubator Center that is being built.
6	Westmoreland Workforce Training Center Extension	Westmoreland County	Workforce Development	\$36,000	\$18,000	To allow the Westmoreland Workforce Training Center to resume operations in the fall, as it will otherwise not be able to remain open to provide training to a critical workforce in the region.
7	Back to Work Website and Info Program	Northern Virginia Chamber of Commerce	Startup Ecosystem	\$100,000	\$50,000	To create a "one stop shop" Back to Work Covid-19 resources website that aggregates data from all organizations engaged in business continuity, business recovery, worker training and retraining, and to promote, disseminate and communicate content that specifically addresses business solutions, including access to government programs, via a webinar series.

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7	Steps to Safely Reopen the Economy: Launch of New Rapid COVID-19 Diagnostic Testing, Contact Tracing, and Stress Assessment of Northern Virginia Nurses During the COVID-19 Pandemic	George Mason University	Workforce Development	\$100,000	\$50,000	To develop and scale-up methods to facilitate safe return to work. The program's goals include directly expanding diagnostic testing, evaluating the long-term impacts of COVID-19 on frontline healthcare providers, a population at risk of PTSD, and employing rapid contact tracing capabilities to encourage safe return-to-work strategies.
7	Pivoting Technology Businesses for the Post COVID-19 Economy	George Mason University	Cluster Scale-Up	\$100,000	\$55,250	To pivot existing businesses models to adapt to new customer demands and market opportunities and support growth in emerging tech companies.
7	Virginia Small Business Development Center (SBDC) Recovery Effort	George Mason University - Virginia Small Business Development Center	Workforce Development	\$1,000,000	\$600,000	The Virginia Small Business Development Center (SBDC) will expand its services for small businesses by providing matching funds required to access the full funding available from the Small Business Administration (SBA), which has a 1:1 match requirement with 50 percent cash.
8	Reopening SAW	Augusta County	Cluster Scale-Up	\$50,000	\$25,000	To help the region's small businesses recover revenue lost due the economic effects of COVID-19 and provide assurance to locals and visitors that SAW is a safe and welcoming location.
8	SBDC Small Business Resiliency Teams	Frederick County Economic Development Authority	Cluster Scale-Up	\$81,813	\$44,413	To help the region's small businesses mitigate the economic impact of COVID-19 in the near term, as well as prepare them for successful longer-term outcomes. This will be done by assembling Small Business Resiliency Teams (SBRT), a consortium of service providers to work directly with participating businesses to identify the most appropriate type of assistance to address their needs in implementing the recommendations for SBRT clients.
9	Project Reconnect	Virginia Career Works - Piedmont	Workforce Development	\$99,500	\$50,000	To connect dislocated workers not served by the Workforce Innovation and Opportunities Act (WIOA) federal program to employment opportunities with regional employers.
9	Project Rebound	Charlottesville Regional Chamber	Cluster Scale-Up	\$80,000	\$100,000	To better understand and help address immediate regional business needs to re-open and/or rebuild capacity in the aftermath of the COVID-19 economic response.
9	Crafting a New Normal	Thomas Jefferson Planning District Commission	Cluster Scale-Up	\$44,000	\$22,000	This project focuses on feasible web-based industry support solutions to improve e-commerce with a focus on improving dining reservation systems that allow for limited outside service and a platform adaptable to COVID-19 restrictions.

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9	Regional Business and Professional "Connector Platform"	Charlottesville Business Innovation Council	Cluster Scale-Up	\$76,500	\$38,450	To use Start Up Space technology to develop a cloud-based platform that will help businesses accelerate recovery from and after the pandemic.
Funded projects listed as of 1/11/2021.						