

GO Virginia Economic Resilience and Recovery (ERR) Program - List of Projects

Region	Project Name	Subgrantee	Type	\$ Award	Committed Match	Project Purpose
1	Farmer Pipeline: Maintaining the Supply Chain by Growing Farmers	Appalachian Sustainable Development	Economic Resilience and Recovery	\$99,996	\$51,076	To support small farmers impacted by COVID-19 by introducing a platform to facilitate wholesale logistics at the Appalachian Harvest Food Hub, launch a training platform, introduce farmer efficiency technology to streamline production processes, deploy an online marketplace to serve institutional buyers and direct-to-consumer sales and implement supporting project management software.
1	Perseverance	Virginia's Industrial Advancement Alliance	Economic Resilience and Recovery	\$100,000	\$52,500	To augment Virginia's Industrial Advancement Alliance's (VIAA) business retention and expansion efforts by providing capital resources for services to companies to address the negative impacts of COVID-19 on Region 1's manufacturing sector. VIAA would provide vital business /operation and evaluation/diagnostic services to assist key sectors companies in recovery, transition, and process improvement.
1	Retooling Manufacturers for Strategic Industries	GENEDGE	Economic Resilience and Recovery	\$2,950,000	\$1,475,000	To expand the capabilities of existing suppliers to develop sustainable ongoing revenues in the areas of Personal Protective Equipment (PPE) and other medical equipment and supplies to address critical shortages. The project also seeks to provide more secure domestic supply chains for these products. This will include further development of a Virginia-based supply network and build a planned capacity and response to potential recurrence of the COVID-19 virus.
1	COVID-19 Business Continuity and Resiliency	Appalachian Council for Innovation	Economic Resilience and Recovery	\$68,500	\$34,500	To provide access to information and resources along with knowledge of Business Continuity/Resiliency and its importance in business survival during times of crisis.
2	Rapid High-Throughput COVID-19 Testing	Virginia Tech Office of Vice President for Health Sciences and Technology	Economic Resilience and Recovery	\$100,000	\$50,000	To support an initial 90-day start-up phase for 2 testing sites located in Blacksburg and Roanoke to help large numbers of people receive timely COVID-19 test results. A task force from Virginia Tech has been assembled to work on various aspects of the project. To date, the team has developed and finalized validation for COVID-19 testing and stood up two Fralin laboratory facilities. GO Virginia funds will be used to support the salaries of the newly hired Medical Laboratory Specialists (MLS), Medical Laboratory Technicians (MLT), and student interns at both sites to help scale-up the operation and purchase testing supplies needed for sample analysis.
2	Pivot and RAMP Up	Blacksburg Roanoke Technology Council	Economic Resilience and Recovery	\$97,200	\$49,000	To help the region sustain the momentum of accelerating growth businesses that generate high-wage jobs, extend the benefits of the Program to more companies throughout the region by offering education, mentoring and business assistance programming virtually and by providing continuing services to accelerator graduates.
2	New River Valley Business Continuity Team (phase 1)	New River Valley Regional Commission	Economic Resilience and Recovery	\$100,000	\$50,000	To provide local employers 24/7 technical assistance to offer certification of best practices to safely reopen during the COVID-19 pandemic.
2	Workforce Training for Coronavirus Testing in Southwest Virginia	Virginia Tech Office of Vice President for Health Sciences and Technology	Economic Resilience and Recovery	\$500,000	\$250,000	To increase capacity at the two newly stood up Fralin laboratories in Blacksburg and Roanoke to allow for COVID-19 testing over a one-year period and develop an internship pipeline for full time positions.
2	PHRE Mobile App	Virginia Tech, Institute for Critical Technology and Applied Science	Economic Resilience and Recovery	\$63,500	\$42,610	To develop a Public Health Readiness (PHRE) mobile application designed to help smaller organizations quickly assess and optimize their readiness to operate with minimal risk to workers, customers/patrons, and surrounding communities.
2	New River Valley Business Continuity Team (Phase 2)	New River Valley Regional Commission	Economic Resilience and Recovery	\$250,000	\$125,000	To provide employers impacted by COVID-19 with 24/7 technical assistance from the Business Continuity Team (BCT) related to public relations and messaging, facility cleaning, and certification of best practices and coordination of on-site testing. This is a follow up request from the \$100,000 Go Virginia Economic Resilience and Recovery (ERR) Fast-Access funds NRVRC was recently awarded to conduct a 6-month startup-phase. The BCT services will be marketed by the program manager to existing employers the Chamber of Commerce, Onward NRV, and other regional partners, working with the BCT Public Health Director, who will coordinate with impacted businesses and the New River Health District.

GO Virginia Economic Resilience and Recovery (ERR) Program - List of Projects

3	Operation Last-Mile: Critical Drone Delivery Testing	Virginia Growth Alliance	Economic Resilience and Recovery	\$75,000	\$75,218	To help with a short-term pilot project to test the efficacy of unmanned system delivery in a small urban environment in order to: 1) develop the ability for unmanned system delivery of items (medical equipment/supplies) related to COVID-19 pandemic to locations that could be cut off due to quarantine, and 2) to demonstrate that the particular site can be utilized by unmanned systems companies on a more routine basis to help attract companies to the site.
3	Bridge to Recovery	Southern Virginia Regional Alliance and Virginia Growth Alliance	Economic Resilience and Recovery	\$925,000	\$478,250	To provide immediate and impactful support to businesses through the multiple recovery periods of the COVID-19 pandemic, bridge supply chain needs of companies with service providers and ultimately, jumpstart the region's economic rebound.
4	Demand+Supply=Success: Virtual Connections for Businesses and Jobseekers	Reynolds Community College Educational Foundation	Economic Resilience and Recovery	\$80,600	\$150,000	To get those who are unemployed due to COVID-19 back to work and improve the connection between job seekers and businesses who have open jobs.
4	ForwardRVA	ChamberRVA	Economic Resilience and Recovery	\$100,000	\$240,000	To support small businesses with reopening and recovery phases of COVID-19 with an emphasis on employee safety and building consumer confidence.
4	Idea Factory	StartupVA	Economic Resilience and Recovery	\$50,000	\$25,000	To create new businesses and jobs through the support of aspiring entrepreneurs, including those who are currently out of work due to COVID-19.
4	Capital Region SBDC Launch	Virginia Community Capital	Economic Resilience and Recovery	\$30,500	\$102,551	To fill a gap in the Greater Richmond region's entrepreneurial ecosystem and provide key resources to small businesses to help grow and sustain their operations during the COVID-19 crisis. to establish the Greater Richmond Small Business Development Center (GRVA SBDC) to serve the Greater Richmond area.
4	Engineering Interns + Manufacturers= Success Squared (S2)	Virginia State University (VSU)	Economic Resilience and Recovery	\$39,200	\$19,600	To support manufacturers as a response to economic downturn due to COVID-19 and create internships to develop engineering and manufacturing talent pipeline.
4	Virginia Restaurant and Hotel Workforce COVID Recovery and Upskilling Program	VRLTA	Economic Resilience and Recovery	\$132,500	\$80,000	To support and upskill un/underemployed workers with free COVID-related and skills training to help businesses succeed by ensuring employees are well trained and able to address COVID-related issues, while allowing the sectors to rebound more quickly and to further develop an industry-specific job board to match out-of-work employees to employers.
4	New Kent County/RCC Welding Program	New Kent County	Economic Resilience and Recovery	\$300,000	\$150,000	To train and develop a pipeline of welders, meeting a critical and growing need in the area.
5	757 Recovery and Resilience Action Framework	Hampton Roads Alliance	Economic Resilience and Recovery	\$100,000	\$100,000	To form 10 Action Framework Committees to 1) formulate and share information that helps restore fully business operations; 2) identify the future challenges and opportunities for their respective industries; and 3) create a concise plan that will help accelerate the region's long-term rebound. All committee work will be shared and metrics will be tracked through the 757recovery.com online platform.
5	Virginia Virtual Maritime Trades Training (VVMTT)	Virginia Ship Repair Foundation	Economic Resilience and Recovery	\$100,000	\$200,000	To address the strong training demand by investing in virtual at four locations – Tidewater Community College, Thomas Nelson Community College, Paul D Camp Community College, and the Apprentice School to assist those currently unemployed and backfill the workers removed in the high-risk categories forced to take a leave of absence in the shipbuilding and ship repair industry. The addition to these virtual and simulated components to existing trades training program will address the current need by allowing greater social distancing among trainees and minimize touch points on manufacturing equipment or training mockup structures. The simulations will put students in realistic jobs settings where they can have work scenarios replicated in a safe environment without the risk of injury, damage to equipment, loss of
5	Marines Trades Program Expansion (MTPE)	Tidewater Community College	Economic Resilience and Recovery	\$99,137	\$49,569	To increase capacity and meet the current demand for TCC's Marine Trades Training program related to the welding and marine coating training so that students can be trained within COVID-19 safety guidelines for safe social distancing.

GO Virginia Economic Resilience and Recovery (ERR) Program - List of Projects

5	Startup Stability Program	Portsmouth Development Foundation	Economic Resilience and Recovery	\$197,000	\$235,295	The Startup Stability Program (SSP) will provide co-working spaces rental assistance and mentor services at the Bloom in Portsmouth and Percolator Space in Norfolk within Region 5's identified targeted clusters. All applicants will be vetted by a selection committee comprised of individuals from Black BRAND, Percolator, Bloom, and select members from the PDF's Board of Directors. SSP will provide companies with the ability to obtain immediate and free office space and supportive services to increase revenue, begin gradually paying into their rent, and eventually scale into successful businesses. Key activities will include marketing and recruitment of 15 startups at Bloom and 15 startups at the Percolator, education and training provided by mentors, and rental assistance.
5	Career and Community Development Expansion Program	Neighborhood	Economic Resilience and Recovery	\$85,222	\$42,611	To prepare unemployed and under-employed residents of South Norfolk, who have been disproportionately impacted by the pandemic, with the skills to be gainfully employed in a career that provides a sustainable living wage. As a result of the COVID pandemic, residents of South Norfolk have been impacted disproportionately from residents of other neighborhoods in the City of Chesapeake when it comes to unemployment and underemployment, housing and food insecurity, and poverty. Neighborhood's Career & Development Program proposes to expand by relocating from a 620 sf building to a larger 2,400 sf facility to meet the workforce demand, while remaining safely socially distanced. Neighborhood provides 6-month program that runs twice a year to provide "leaders" in the community with soft skills, personal
6	Middle Peninsula Seafood & Agriculture E-Marketplace Development	Middle Peninsula Chesapeake Bay Public Access Authority	Economic Resilience and Recovery	\$77,000	\$38,500	To place the MPPDC/MPCBPAA in the position of both becoming a temporary "market maker" to facilitate electronic commerce between those who want to purchase "local" and those who can sell "local".
6	Telehealth Needs Assessment	King and Queen County	Economic Resilience and Recovery	\$50,000	\$25,000	To complete a telehealth assessment on the potential of including a telehealth wing in the proposed King and Queen Telework Business Incubator Center that is being built.
6	Westmoreland Workforce Training Center Extension	Westmoreland County	Economic Resilience and Recovery	\$36,000	\$18,000	To provide funding to the WWTC to allow the center to resume operations in the fall, as it will otherwise not be able to remain open to provide training to a critical workforce in the region.
7	Back to Work Website and Info Program	Northern Virginia Chamber of Commerce	Economic Resilience and Recovery	\$100,000	\$50,000	To partner with the Northern Virginia EDA to create a "one stop shop" Back to Work Covid-19 resources website that aggregates data from all organizations engaged in business continuity, business recovery, worker training and retraining, and to promote, disseminate and communicate content that specifically addresses business solutions, including access to government programs, via a webinar series. The Northern Virginia Chamber of Commerce, in partnership with the Fairfax County EDA, will create a three-video series for entrepreneurs under the Back to Work Covid 19: Back to Innovation brand. The videos will be available online at the Back to Work Covid-19 Resource Website and will be free to the public.
7	Steps to Safely Reopen the Economy: Launch of New Rapid COVID-19 Diagnostic Testing, Contact Tracing, and Stress Assessment of Northern Virginia Nurses During the COVID-19 Pandemic	George Mason University	Economic Resilience and Recovery	\$100,000	\$50,000	To develop and scale-up methods to facilitate safe return to work. The program's goals include directly expanding diagnostic testing, evaluating the long-term impacts of COVID-19 on frontline healthcare providers, a population at risk of PTSD, and employing rapid contact tracing capabilities to encourage safe return-to-work strategies, a critical step to reopen the economy.
7	Pivoting Technology Businesses for the Post COVID-19 Economy	George Mason University	Economic Resilience and Recovery	\$100,000	\$55,250	To pivot existing businesses models to adapt to new customer demands and market opportunities and support growth in emerging tech companies.
7	Virginia Small Business Development Center (SBDC) Recovery Effort	George Mason University - Virginia Small Business Development Center	Economic Resilience and Recovery	\$1,000,000	\$600,000	The Virginia Small Business Development Center (SBDC) will expand its services for small businesses by providing matching funds required to access the full funding available from the Small Business Administration (SBA), which has a 1:1 match requirement with 50 percent cash.
7	Virginia Cyber Skills Academy	Women's Society of Cyberjutsu	Economic Resilience and Recovery	\$699,995	\$678,785	To assist COVID-impacted workers to obtain skill certifications (reskill or upskill) to enable them to move into high-demand cyber security roles.

GO Virginia Economic Resilience and Recovery (ERR) Program - List of Projects

7	Accelerate 2022	Refraction, Inc.	Economic Resilience and Recovery	\$100,000	\$50,000	Refraction, Inc. in partnership with George Mason University will launch Accelerate 2022, a high profile, multi-day pitch competition and showcase to bring investors from across the U.S. to fund Northern Virginia startups and high-growth companies.
7	Expansion of ICAP Mentor Network	George Mason University Virginia SBDC	Economic Resilience and Recovery	\$882,794	\$441,415	This project will expand the network of ICAP mentors by creating 4 new full-time positions to provide services to support start-ups and early stage companies to access funding, develop strategic plans, acquire talent, access SBIR grants or angel/venture investments and launch new products.
7	Tech Set	Marymount College	Economic Resilience and Recovery	\$425,000	\$230,000	To increase the number of economically disadvantaged college students in technology jobs in Region 7 while addressing the Region 7 technology companies' identified need for entry-level workers.
8	Reopening SAW	Augusta County	Economic Resilience and Recovery	\$50,000	\$25,000	To help the region's small businesses recover revenue lost due the economic effects of COVID-19 and provide assurance to locals and visitors that SAW is a safe and welcoming location.
8	SBDC Small Business Resiliency Teams	Frederick County Economic Development Authority	Economic Resilience and Recovery	\$81,813	\$44,413	To help the region's small businesses mitigate the economic impact of COVID-19 in the near term, as well as prepare them for successful longer-term outcomes. This will be done by assembling Small Business Resiliency Teams (SBRT), a consortium of service providers to work directly with participating businesses to identify the most appropriate type of assistance to address their needs in implementing the recommendations for SBRT clients.
8	LOCAL-I	Common Grain Alliance	Economic Resilience and Recovery	\$60,600	\$30,300	To: (i) develop a scalable and repeatable process of supporting and building cooperative relationships between farmers, other local producers, and distributors impacted by the Coronavirus by introducing a platform to facilitate supply chain logistics which enables a network of farmer-cooperatives and distributorships, (ii) introduce farmer efficiency technology to streamline food sales, cold or dry storage access, and distribution, and (iii) leverage the established web applications of Local Food Network (LFN) and Virginia Cooperative Extension's (VCE) Market Maker and Buy Fresh Buy Local in order to provide an online marketplace to increase sales from wholesale buyers and direct consumers.
9	Project Reconnect	Virginia Career Works - Piedmont	Economic Resilience and Recovery	\$99,500	\$50,000	To connect dislocated workers not served by the Workforce Innovation and Opportunities Act (WIOA) federal program to employment opportunities with regional employers.
9	Crafting a New Normal	Thomas Jefferson Planning District Commission	Economic Resilience and Recovery	\$44,000	\$22,000	This project focuses on feasible web-based industry support solutions to improve e-commerce with a focus on improving dining reservation systems that allows for limited outside service and a platform adaptable to COVID-19 restrictions.
9	Project Rebound	Charlottesville Regional Chamber	Economic Resilience and Recovery	\$80,000	\$100,000	To better understand and help address immediate regional business needs to re-open and/or rebuild capacity in the aftermath of the COVID-19 economic response.
9	Regional Business and Professional "Connector Platform"	Charlottesville Business Innovation Council	Economic Resilience and Recovery	\$76,500	\$38,450	To use Start Up Space technology to develop a cloud-based platform (native mobile app, responsive website, utility/interaction platform as service) that will help businesses accelerate recovery from and after the pandemic.

GO Virginia Economic Resilience and Recovery (ERR) Program - List of Projects

9	SBDC Digital Business Resiliency	Community Investment Collaborative	Economic Resilience and Recovery	\$131,220	\$65,800	To help existing businesses and new ventures address growth challenges and improve economic resiliency by addressing digital presence and e-commerce gaps, as well as expand the SBDC's capacity to serve the region's business development needs. The proposal emphasizes services to rural localities and under-resourced communities.
9	The Future of Workforce Development Outreach	Central Virginia Partnership for Economic Development	Economic Resilience and Recovery	\$148,689	\$74,250	To address newly identified service equity gaps in specific localities to ensure regional recovery from the economic impact of the COVID-19 pandemic. The project will capitalize on the lessons learned while serving the workforce needs throughout GO Virginia Region 9 over the last ten months through Project Reconnect.
Funded projects listed as of 9/30/21						
				\$10,986,466	\$6,814,943	