



VIRGINIA INITIATIVE FOR
**GROWTH &
OPPORTUNITY**
IN EACH REGION

JIM CHENG

Chief Strategy Officer of PIE-PS

BIOGRAPHY

Jim Cheng has over 30 years' experience as a technology entrepreneur, angel/private capital investor, business leader and a senior state government executive. He currently serves as Chief Strategy Officer for PIE-PS, a Tribal 8(a) IT service firm owned by the Pamunkey Indian Tribe of Virginia.

Jim is also co-founder of CAV Angels, a UVA Alumni based Angel Investment Group. He is also a member/advisor to several other Angel/Venture groups and high-tech Startups. He is an Executive Lecturer of Entrepreneurship at the University of Virginia School of Engineering and Applied Science. He also serves on numerous boards/advisory boards of community non-profit organizations and for-profit technology companies.

Previously, Jim served as the Secretary of Commerce and Trade for the Commonwealth of Virginia (2010-2014). His portfolio included 13 state agencies emphasizing business, economic development, innovation and entrepreneurship. As Secretary, he led numerous state trade delegations to destinations around the world, and, along with the Governor, interacted with corporate and world leaders.

Before serving in State Government, Jim was an award-winning tech entrepreneur in the government IT contracting industry, building his company, CHM, to close to 600 people before successfully exiting in 2005. CHM was the fastest growing private company in Virginia in 1999 and was named the #12th fastest growing company in the US by Inc Magazine in 2000.

Jim holds a BS Degree in Computer Science from ODU, an MBA from the UVA Darden School of Business, and a JD from Georgetown University Law Center.