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**Anthony A. Lewis  
Vice President, State Government Affairs**

November 22, 2024

Tamarah Holmes, Ph.D.  
Director, Office of Broadband  
Virginia Department of Housing and Community Development

Via email: [broadband@dhcd.virginia.gov](mailto:broadband@dhcd.virginia.gov)

**Re: Verizon's BEAD Letter of Intent**

Dear Dr. Holmes:

Thank you for the opportunity to submit this Letter of Intent for Virginia's Broadband Equity, Access, and Deployment (BEAD) Grant Program. This Letter is submitted by Verizon Virginia LLC, Verizon South Inc., and Cellco Partnership d.b.a. Verizon Wireless (collectively, "Verizon"), which are Verizon's primary entities offering broadband services in the Commonwealth. Attached as Exhibit A is a list of counties and cities that Verizon might apply to serve with broadband access under the BEAD program.

Verizon is eager to work with VATI to deploy broadband to eligible locations through the BEAD Program using our fiber-to-the-premises technology or our fixed wireless access technology. We are also interested in working with the Commonwealth on opportunities for non-deployment funding to support broadband infrastructure.

**The Verizon ILECs.** Verizon Virginia LLC and Verizon South Inc. (collectively, the "Verizon ILECs") are experienced providers with a highly trained and directly represented workforce. The Verizon ILECs have already deployed Fios broadband in parts of 45 counties or cities in Virginia, and we have deep experience with subsidized broadband builds, including a fiber project completed earlier this year in Bedford County and ongoing fiber projects in Caroline, Greensville, and Prince William Counties.

The Verizon ILECs trace their roots to the 1903 formation of the Chesapeake and Potomac Telephone Company of Virginia (later, Bell Atlantic) and the 1934 founding of General Telephone & Electronics Corporation (GTE). Bell Atlantic and GTE

merged in 2000 to create Verizon. In 2004, the Verizon ILECs and affiliates became the first in the U.S. to begin building residential FTTP broadband networks at scale.

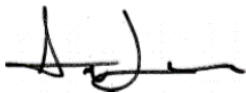
**Verizon Wireless.** Through its predecessor companies like Alltel, Bell Atlantic, AirTouch, and GTE, Verizon Wireless has provided wireless service in Virginia for over 30 years. During that time we have grown our business to nearly 4 million Virginia customers with services like mobile wireless, mobile broadband, and 5G Home Internet.

**Reliable, Fast, and Affordable Broadband.** As local, regional, national, and global network operators, Verizon and our affiliates provide high network reliability for customers to access the global Internet. Verizon Fios is consistently recognized for excellence. In J.D. Power's October 2024 U.S. Residential Internet Service Provider Satisfaction Study, Verizon and our affiliates ranked highest in the East region (which includes Virginia) for the 12th consecutive year. And for the 32nd consecutive time, J.D. Power's 2024 U.S. Wireless Network Quality Performance Study, Volume 1, ranked Verizon Wireless as the most awarded brand for Wireless Network Quality. For both wireline and wireless, we offer competitively priced service plans, as well as our Verizon Forward discount for qualifying customers.

**A Specific Work Plan.** At the bidding stage, Verizon will present a specific plan for delivering services. We will execute the plan under our proven design and project management methodology, working with Verizon's over 6,000 Virginia-based employees, including skilled and experienced field-based personnel.

Again, thank you for the opportunity to provide this Letter of Intent. Verizon knows the positive impact that broadband services will have in the community, and we are excited to submit to participate in the BEAD Program. Verizon's primary contact is Ms. April Brumfield, Senior Director, State Government Affairs, available at (214) 770-8751 or april.brumfield@verizon.com. The secondary contact is Mr. Christopher DeBosier, Associate Vice President, Network Regulatory Strategy, available at (202) 536-8207 or christopher.debosier@verizon.com.

Respectfully,



Anthony A. Lewis  
Vice President, State Government Affairs

## **Exhibit A to Verizon's Letter of Intent**

### **List of Virginia counties and cities that Verizon might apply to serve with broadband access under the BEAD program:**

1. Accomack County
2. Albemarle County
3. Alexandria City
4. Alleghany County
5. Amelia County
6. Amherst County
7. Appomattox County
8. Arlington County
9. Augusta County
10. Bath County
11. Bedford County
12. Bland County
13. Botetourt County
14. Brunswick County
15. Bristol City
16. Buchanan County
17. Buckingham County
18. Buena Vista City
19. Campbell County
20. Caroline County
21. Carroll County
22. Charles City County
23. Charlotte County
24. Charlottesville City
25. Chesapeake City
26. Chesterfield County

27. Clarke County
28. Colonial Heights City
29. Covington City
30. Craig County
31. Culpeper County
32. Cumberland County
33. Danville City
34. Dickenson County
35. Dinwiddie County
36. Emporia City
37. Essex County
38. Fairfax County
39. Fairfax City
40. Falls Church City
41. Fauquier County
42. Floyd County
43. Fluvanna County
44. Franklin County
45. Franklin City
46. Frederick County
47. Fredericksburg City
48. Galax City
49. Giles County
50. Gloucester County
51. Goochland County
52. Grayson County
53. Greene County
54. Greenville County
55. Halifax County
56. Hampton City

57. Hanover County
58. Harrisonburg City
59. Henrico County
60. Henry County
61. Highland County
62. Hopewell City
63. Isle of Wight County
64. James City County
65. King and Queen County
66. King George County
67. King William County
68. Lancaster County
69. Lee County
70. Lexington City
71. Loudoun County
72. Louisa County
73. Lunenburg County
74. Lynchburg City
75. Madison County
76. Manassas City
77. Manassas Park City
78. Martinsville City
79. Mathews County
80. Mecklenburg County
81. Middlesex County
82. Montgomery County
83. Nelson County
84. New Kent County
85. Newport News City
86. Norfolk City

87. Northampton County
88. Northumberland County
89. Norton City
90. Nottoway County
91. Orange County
92. Page County
93. Patrick County
94. Petersburg City
95. Pittsylvania County
96. Poquoson City
97. Portsmouth City
98. Powhatan County
99. Prince Edward County
100. Prince George County
101. Prince William County
102. Pulaski County
103. Radford City
104. Rappahannock County
105. Richmond County
106. Richmond City
107. Roanoke County
108. Roanoke City
109. Rockbridge County
110. Rockingham County
111. Russell County
112. Salem City
113. Scott County
114. Shenandoah County
115. Smyth County
116. Southampton County

117. Spotsylvania County
118. Stafford County
119. Staunton City
120. Suffolk City
121. Surry County
122. Sussex County
123. Tazewell County
124. Virginia Beach City
125. Warren County
126. Washington County
127. Waynesboro City
128. Westmoreland County
129. Williamsburg City
130. Winchester City
131. Wise County
132. Wythe County
133. York County