



November 21, 2024

Virginia Department of Housing and Community Development
Office of Broadband
600 East Main Street
Suite 300
Richmond, VA 23219
USA

Subject: BEAD Letter of Intent

To the Office of Broadband:

Space Exploration Technologies Corp. (SpaceX) submits this Letter of Intent expressing its interest in participating in the Virginia Office of Broadband's BEAD Program. SpaceX is the operator of Starlink, the world's largest satellite constellation and most advanced low Earth orbit (LEO) broadband telecommunications system, currently serving over four million subscribers across the globe. Starlink residential satellite internet service is available in over 100 global markets on all seven continents and is the optimal connectivity solution to provide cost-effective broadband access to the hardest-to-reach locations in the United States, including those in the Commonwealth of Virginia.

SpaceX is interested in delivering economical and immediate broadband access to unserved and underserved locations, as well as unserved community anchor institutions, in all Virginia counties and cities. We strongly encourage the Office of Broadband to include Starlink, a trusted technology that continuously improves with upcoming additional infrastructure, in its BEAD Program. We are ready and well-qualified to offer our services to Virginians, and we look forward to helping all constituents welcome high-quality, fast, and easy-to-use broadband internet.

Thank you for your consideration.

Best regards,

A handwritten signature in blue ink, appearing to read "Alex Wang".

Alex Wang
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